



**DRAFT**  
**Revenue Diversity Ad Hoc Committee Meeting**

**Wednesday, November 20, 2019**  
**3:00 p.m.**

**MINUTES**

**MEMBERS PRESENT:** Eric Jackson, Mark Brewer, John Gill and Richard Sweat

**MEMBERS ABSENT:** Glen Casel and Harold Mills

**STAFF PRESENT:** Pam Nabors, Leo Alvarez, Mimi Coenen, Lisa Burby, and Kaz Kasal

**GUESTS PRESENT:** Mark Wylie / CSCF Board Chair

Agenda Item	Topic	Action Item / Follow Up Item
1	<b>Welcome</b> Mr. Jackson, Committee Chair, called meeting to order at 2:07 p.m.	
2	<b>Roll Call / Establishment of Quorum</b> Ms. Kasal, Executive Coordinator, reported a quorum present.	
3	<b>Public Comment</b> None offered.	
4	<b>Action Item</b> <u>Approval of Minutes</u> <ul style="list-style-type: none"> <li>• Reviewed minutes from 8/13/19 Revenue Diversity Ad Hoc Committee Meeting.</li> </ul>	<b>A motion was made by Mr. Sweat and seconded by Mr. Gill to approve the minutes from the 8/13/19 meeting. Motion passed unanimously.</b>
5	<b>Information</b> <u>GrayRobinson Strategy</u> <ul style="list-style-type: none"> <li>• Ms. Nabors reviewed her 11/12/19 visit to Tallahassee with GrayRobinson staff for “meet and greets” with various senators as well as Ken Lawson, Executive Director of DEO. <ul style="list-style-type: none"> <li>○ Committee discussed the importance of organizing a coalition to rally support especially related to changing WIOA allocation formula; to provide more equity in funds distribution across the state.</li> </ul> </li> <li>• Ms. Nabors relayed GrayRobinson is also advocating at the federal level, utilizing their connections with federal legislators.</li> </ul> <u>Year-To-Date Progress</u> <ul style="list-style-type: none"> <li>• Reviewed year-to-date revenue diversity progress per investment equating to overall 30% of goal met for 19-20.</li> </ul>	

	<ul style="list-style-type: none"> <li>○ Committee discussed conducting a workshop in Seminole County to increase impact.</li> </ul> <p><b>Next Steps</b></p> <ul style="list-style-type: none"> <li>• Come back with information on targeting fund raising investment strategies for this and next year.</li> <li>• Work on capital campaign.</li> </ul>	
6	<p><b>Other Business</b> None offered.</p>	
7	<p><b>Adjournment</b> There being no other business, the meeting was adjourned at 3:07 p.m.</p>	

Respectfully submitted,

Kaz Kasal  
Executive Coordinator