Summary Youth Programs – Explore & Engage - RFP

10/10/2022 – 1:30-3:00PM EST

RFP#-SYP-E&E-PY23 – Bidders Conference – Attendees/Q & A's

Attendees:
1. Jeff Arnott - School District of Osceola. jeffery.arnott@osceolaschools.net
2. Danene Hatcher/ Jareton.corp@gmail.com/ Jareton Ent
3. Heather Jackson-Reed, Orange County Public Schools; heather.jackson-reed@ocps.net
4. Alice Hayes, Workbay LLC, alice@workbay.net
5. Courtney Chester-Romsey, chesterromseyc@seminolestate.edu, Seminole State College
6. Joyce Summersett, Executive Director, Southern Technical Institute, jsummersett@southerntechnicalinstitute.com
7. Pat Breeding pgbreeding@gmail.com - Osceola County Consultant
8. Jill Goddard, Orlando Science Center jgoddard@osc.org.
9. Jeremy Hurley jhurley@hbi.org. Home Builders Institute
10. MaryAnn Sewell, Florida Technical College/DAVE School, msewell@ftccollege.edu
11. Patrick McCollum | Workbay | Solutions Architect patrick@workbay.net
12. Kathy Lepow, iBuild Central Florida
13. Robyn West, KRA Corporation, rwest@kra.com
14. DeAnna Thomas, Lake Technical College. thomasd@lake.k12.fl.us
15. Melissa Murphy - ISOGRAD, Melissa.murphy@isograd.com
16. Christina Foreman, Valencia College, cforeman8@valenciacollege.edu
17. Mary Hayes 901-232-4377: Mary@Workbay.net:
18. Natalie Clark, Seminole State College, clarkn@seminolestate.edu
19. Ariel Rivas Christ the King ariel.rivas@iglesiaorlando.com
20. Rosa Grant Orange County Public Schools rosa.grant@ocps.net
21. Danene Hatcher @ Jareton Enterprises; danene@jaretonenterprises.com
22. Agostinha Depina/ depinaa@seminolestate.edu / Seminole State College
23. Lindsey Spalding - The National Center for Simulation/lspalding@simulationinformation.com
24. Kim Frazier Frazierk@lake.k12.fl.us Lake Technical College

Questions/CSCF Responses:

1. Is this a "winner take all" grant or is it broken down by post-secondary institution?
   - CSCF Response – Hi @Dr. Jeff, this is not a "winner take all" grant; CSCF looks to contract/partner with multiple organizations.
2. Are adult education students allowed to participate or just high school students?
   - CSCF Response – Hi @Dr. Jeff, for the summer program, only high school students. :)
3. STEM and Healthcare is very broad, can you provide some program examples?

- CSCF Response – We want it to be broad, on the Explore side we want it to be as broad as possible, even in Healthcare we would love to see data analytics shared or sustainable facility operators. We want to get the vast majority of career options out there for kids. In Engage, you can get to some very refined areas, there is a particular interest in simulation and virtual reality, as there are so many employers looking for that. There are also a lot of people talking about data, GIS, we would love to see GIS proposals because there are so many sectors that are looking to hire GIS talent.

4. Paragraph 2 of Section 3 says institutions w/ physical locations must be onsite for some portion of the program. Does this mean no 100% virtual programs; only hybrid or F2F programs will be accepted? If so, how will this be clarified for students seeking online only due to accommodate family commitments or transportation issues?
   - CSCF Response – It will only be face to face/onsite.
5. Could public safety be included? Maybe paramedic/EMT for healthcare?
   - CSCF Response – We have a separate opportunity in the works, CSCF has a public sector academy coming in the near future. Go ahead and propose to this RFP and we will evaluate if the proposal is a good fit for this RFP or if it will be a better fit for the public sector.
6. Will we get a copy of this presentation?
   - CSCF Response – Yes, it will be posted to the CSCF Website -
7. Can we have a copy of this PowerPoint?
   - CSCF Response – Yes, it will be posted to the CSCF Website -
8. Will participants be limited to low-income families/students?
   - CSCF Response – Majority of funding is for low-income families/students; however we have secured funding from other sources to accommodate those who do not qualify as low-income.
9. Will a representative from career source will help establish eligibility for students?
   - CSCF – Response - Yes
10. When will the summer guidance rules be available from career source? My question is about if after the award of funds will there be additional rules offered?
    - CSCF Response – In terms of something more restrictive from CSCF, no, we are here to partner with everyone collaboratively. There is no anticipated change to any rules.
11. Do you anticipate the same amount of awards (1 or 2 per County) for Engage as well?
    - CSCF Response – No, because we think there will be many more Engage partners, as the participant numbers are typically less per program. We have a new fundraising VP, so our goal is to get more programs built. We have amped up to $700K in funding thus far already.
12. Is there a cost range per student?
    - CSCF Response – Yes, typically between $1,200 – 1800 per student/per class.
13. Are Spanish-version programs welcome?
    - CSCF Response – Potentially, let us know if you can host a program in Spanish, as there is potential that we would utilize this offering.
14. How early do you anticipate being able to give student lists to providers this year?
    - CSCF Response – Early, as early as possible. Possibly up to two months' notice.

15. Are you open to programs within Engage that are an exploration of careers in one specific industry? For example, if a student loved manufacturing from the previous year's Explore offering, could they do a deep dive in Manufacturing this year in Engage?
    - CSCF Response – This year we do not anticipate having this option, but we will have a more intentional connectivity for PY24.
16. When will the award be active?
    - CSCF response – Early January is the goal to execute the contracts

*Please note that the answers provided have been summarized from the video response, please see the link to the location to access the full video below:

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