



## Revenue Diversity Committee Meeting

Monday, March 21, 2022

1:30 p.m.

### MINUTES

**MEMBERS PRESENT:** Eric Jackson, Glen Casel, John Gill and Richard Sweat

**MEMBERS ABSENT:** Mark Brewer

**STAFF PRESENT:** Leo Alvarez, Pam Nabors, Mimi Coenen, Lorri Shaban, Cliff Marvin, Sean Masherella, and Kaz Kasal

**GUEST PRESENT:** Keira des Anges, Board Member

Agenda Item	Topic	Action Item / Follow Up Item
1	<p><b>Welcome</b> Mr. Jackson, Committee Chair, called meeting to order at 1:33 p.m.</p>	
2	<p><b>Roll Call / Establishment of Quorum</b> Ms. Kasal, Executive Coordinator, reported a quorum present.</p>	
3	<p><b>Public Comment</b> None offered.</p>	
4	<p><b>Action Item</b> <u>Approval of Minutes</u></p> <ul style="list-style-type: none"> <li>• Reviewed draft minutes from 12/7/21 Revenue Diversity Committee Meeting (attachment).</li> </ul>	<p><b>A motion was made by Mr. Jackson to approve the minutes from the 12/7/21 meeting. Mr. Gill seconded; motion passed unanimously.</b></p>
5	<p><b>Information / Discussion / Action Items</b></p> <p><u>Revenue Diversity Committee Charter - Updated</u></p> <ul style="list-style-type: none"> <li>• Reviewed the updated Revenue Diversity Committee Charter (attachment). Committee concurred with the Charter as presented and to rename the Committee: "Revenue Diversity and New Markets Committee."</li> </ul> <p><u>FY 2021-2022 Year-To-Date Results</u></p> <ul style="list-style-type: none"> <li>• Reviewed year-to-date results (attachment).</li> </ul> <p><u>Organizational Structure</u></p> <ul style="list-style-type: none"> <li>• Reviewed current structure vs. the two organizational structure options and its characteristics (attachment).</li> <li>• Committee also recommended:               <ul style="list-style-type: none"> <li>– Staff to prepare for Board a couple of slides to include the positives and negatives of each option.</li> </ul> </li> </ul>	<p><b>A motion was made by Mr. Sweat to recommend forwarding options 1 and 2 both to Board for final approval. Mr. Jackson seconded; motion passed unanimously.</b></p> <p><i>Staff to work on a definitions list.</i></p>



	– Provide a workshop to go through the complexities of each option.	
7	<b>Other Business</b> <ul style="list-style-type: none"><li>• Mr. Sweat provided updates on Career Passport.</li></ul>	
8	<b>Adjournment</b> <p>There being no other business, the meeting was adjourned at 2:52 p.m.</p>	

Respectfully submitted,

Kaz Kasal  
Executive Coordinator