CAREER SERVICES COMMITTEE

May 19, 2022

CareerSource
CENTRAL FLORIDA

5/19/22 CAREER SERVICES COMMITTEE MEETING DETAILS

Meeting Details

Meeting Agenda

Welcome

Roll Call

Public Comment

Approval of Minutes

Information / Discussion / Action Items

Other Business

Adjournment

What: **Career Services Committee Meeting**

When: Thursday, May 19, 2022

9:00 a.m. – 10:30 a.m.

Where: CSCF Administration Office

390 N. Orange Ave., Suite 700

Orlando, FL 32801

OR:

Virtual Option via Zoom: https://careersourcecf.zoom.us/j/84503540540?pwd=MjdwNEY5bnd0bFZBeE1OYXJuYjRJdz09

Dial In: 1 (929) 205-6099 / Meeting ID: 845 0354 0540 /

Passcode: 09788

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5/19/22 CAREER SERVICES COMMITTEE MEETING AGENDA

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Agenda Item	Topic	Presenter	Action Item
1.	Welcome	Andrew Albu	
2.	Roll Call / Establishment of Quorum	Kaz Kasal	
3.	Public Comment		
4.	Approval of Minutes **A. 1/27/22 Career Services Committee Meeting**	Andrew Albu	X
5.	Information / Discussion / Action Items A. Review Performance Targets and Provide Insight to Ensure Investment and Goal Attainment		
	1) Charter Update (Action Item)	Mimi Coenen	X
	2) Scorecard – 7/1/21 thru 3/31/22	Nilda Blanco	
	3) Training Provider / Program Approvals	Committee Discussion	X
	4) Level Up Orange - $10M Grant	Lorri Shaban	
6.	Other Business		
7.	Adjournment		

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WELCOME

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▶ Roll Call

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ROLL CALL

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PUBLIC COMMENT

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Adjournment

APPROVAL OF MINUTES

DRAFT
Career Services Committee Meeting
Thursday, January 27, 2022
3:00 p.m.
MINUTES

MEMBERS PRESENT: Andrew Albu, Amy Albee-Levine, Sean Donnelly, Jessie Dziorney-Lukash, Mark Havard, Ed James, Joseph Richardson and Maria Vazuez

MEMBERS ABSENT: Bryan Orr and Melanie Stefanowicz

STAFF PRESENT: Mimi Coenen, Denise Major, Angel Ramos, Sean Masherella and Kaz Kasal

GUESTS PRESENT: Sheryl Reyes / OCPS

Agenda Item	Topic	**Action Item** / *Follow Up Item*
1	**Welcome** Mr. Albu, Committee Chair, called meeting to order at 3:03 p.m.	
2	**Roll Call / Establishment of Quorum** Ms. Kasal reported a quorum present.	
3	**Public Comment** None offered.	
4	**Action Items** Approval of Minutes • Reviewed draft minutes from 11/18/21 Career Services Committee meeting (attachment).	**Ms. Dziorney-Lukash made a motion to approve the minutes from the 11/18/21 Career Services Committee meeting. Mr. James seconded; motion passed unanimously.**

2	**Information and Discussion**
	Scorecard –through 2nd Quarter
	• Reviewed scorecard for time period 7/1/21 thru 12/31/21 (attachment).
	
	Summer Youth 2022
	• Reviewed program, timeline and goals for Summer Youth 2022 (attachment).
	
	Insight on "Hidden Worker Talent Pipeline"
	• Reviewed projections on population and jobs for this region in 2025. Also reviewed growing issues causing talent gap and opportunities to close the gap involving the "hidden workers" and their value to the employers (attachment).
	
	Committee feedback:
	  − Develop accommodations to meet workers' needs.
	  − Educate employers on awareness and provide ADA training
	  − Some of the hidden populations would be industry-specific
	  − Work with businesses to determine which jobs could done virtually.	

	− Make jobs more attractive to these hidden workers; consider ways to re-write job orders.	
6	<u>Other Business</u> • ITA caps: shared policy will pay up to $7,000	
7	**Adjournment** Meeting adjourned at 4:02 p.m.	

Respectfully submitted,

Kaz Kasal
Executive Coordinator

RETURN TO AGENDA

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Adjournment

INFORMATION / DISCUSSION / ACTION ITEMS

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Charter Update

COMMITTEE CHARTER

Purpose: **The Career Services Committee reports to the Board of Directors and is charged with overseeing the organization's Operations plan through:**

- **Establishment of annual budget targets for an investment of training resources**

- **Set and assess Board performance targets for talent solutions and talent acquisition strategies in targeted sectors and assess career seeker satisfaction with CSCF service delivery.**

- **Review and approve scholarship training providers and programs in alignment with targeted sectors.**

- **Set and assess performance targets for young adult career pathways including both summer and year-round service delivery.**

COMMITTEE CHARTER

Responsibilities:

Review and recommend the operational budget that supports the Board's annual priorities in delivering programs and services.

> *Metric: Measured annually by 75% of committee members attending and approving the budget during the combined CSC and Finance committee workshop held every May.*

Review local performance metrics and provide insight to ensure attainment of annual investment and training objectives.

> *Metric: Conduct annual review on training performance/investments. Provide recommendations if not on track with Board priorities and given budget.*

Evaluate and recommend providers who offer training scholarships aligned with targeted sectors.

> *Metric – Conduct analysis semi-annually to ensure the training matrix reflects programs that are needed and accessible across the region.*

Review progress towards young adult career pathway goals.

> *Metric: Conduct review of defined targets for youth and young adult program each meeting. Provide recommendations if not on track with annual priorities and investment objectives.*

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RECOMMENDATION

Add New Responsibility

Action Item:

Review investments of all non-DEO/ state and federal funded grants and program initiatives, to ensure attainment of sponsored objectives and performance expectations

- *Metric: Conduct a quarterly review of all named initiatives that are outside traditional DEO-funded program and services. Provide recommendations if efforts are not on track with required priorities, budget and timelines.*

RETURN TO AGENDA

Regional Unemployment

County-by-County Look

FLORIDA AT-A-GLANCE

JOB CHANGE

Jobs Year Over Year Change

497,800

UNEMPLOYMENT RATE

3.2%
(Declining)

OPEN JOBS

509,987
(Increasing)

339,000
Unemployed Persons
(Declining)

9,231,500 Floridians Employed – Increase of 497,800 Since March 2021.

Unemployment Rate Decreases

Professional & Business Services sector highest-growth industry

+113,200 created jobs since start of COVID-19 (+8.0%)

Leisure & Hospitality sector least-growth industry

-76,500 jobs lost since start of COVID-19 (-6%)

Jobs lost at start of pandemic fully recovered + 156,000 new jobs created

170,000 More Jobs Open vs. Floridians Looking for Work

Source: The Florida Scorecard, April 2022 -Florida Chamber of Commerce.

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UNEMPLOYMENT IN THE REGION

State = 2.7%
U.S.= 3.8%

County	Unemployment Rate – Mar 2022	Number Unemployed	State Rank
Osceola	3.5%	6.7K	6th
Orange	2.9%	21.9K	Tied for 17th
Lake	2.8%	4.6K	Tied for 23rd
Seminole	2.4%	6.1K	Tied for 48th
Sumter	3.6%	1.3K	5th

All counties saw a decrease in unemployment in Mar '22 release
- two counties in CSCF region are in the state's top 10

State has gained 100%+ of the 1.26M jobs lost from February – April 2020
- gaining 1,438,500 jobs statewide

Orlando-Kissimmee-Sanford MSA gained the most jobs with 106,3000 jobs added (8.6% increase)

15

Source: Bureau Labor Statistics, March 2022 Data, Published April 15, 2022

Scorecard – Quarter 3

January 1 – March 30

DELIVER TALENT SOLUTIONS TO IGNITE POTENTIAL
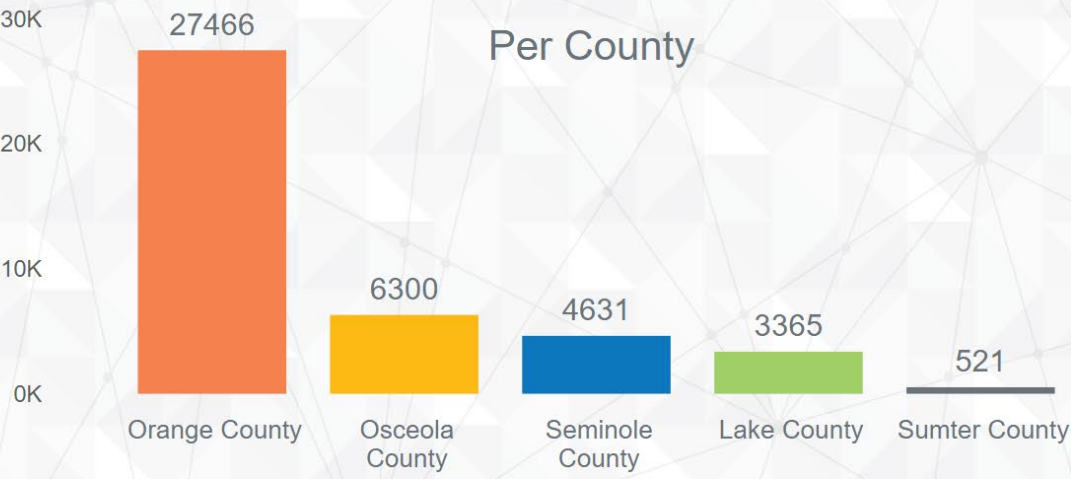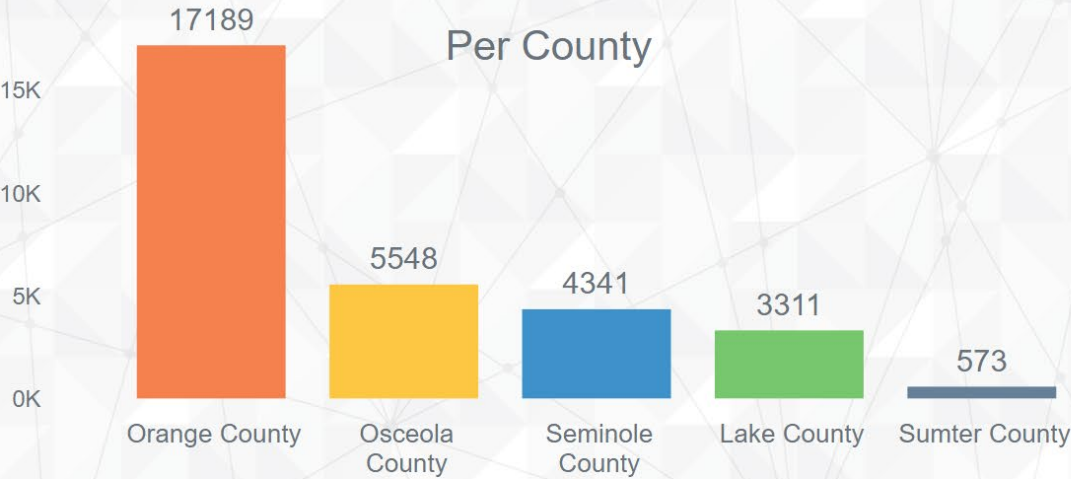
Career Seekers Served

Program Year Week

1   41

PY 21-22

32689

0   /45000

PY 20-21

44001

0   /40000

Per County

PY 21-22:
- Orange County: 17189
- Osceola County: 5548
- Seminole County: 4341
- Lake County: 3311
- Sumter County: 573

PY 20-21:
- Orange County: 27466
- Osceola County: 6300
- Seminole County: 4631
- Lake County: 3365
- Sumter County: 521

Date Range: 7/1/2021   -   4/16/2022   (As of This PY)

Data Source: Employ Florida SQL Server, OSST SQL Server, and Help is Here CareerEdge

CareerSource
CENTRAL FLORIDA

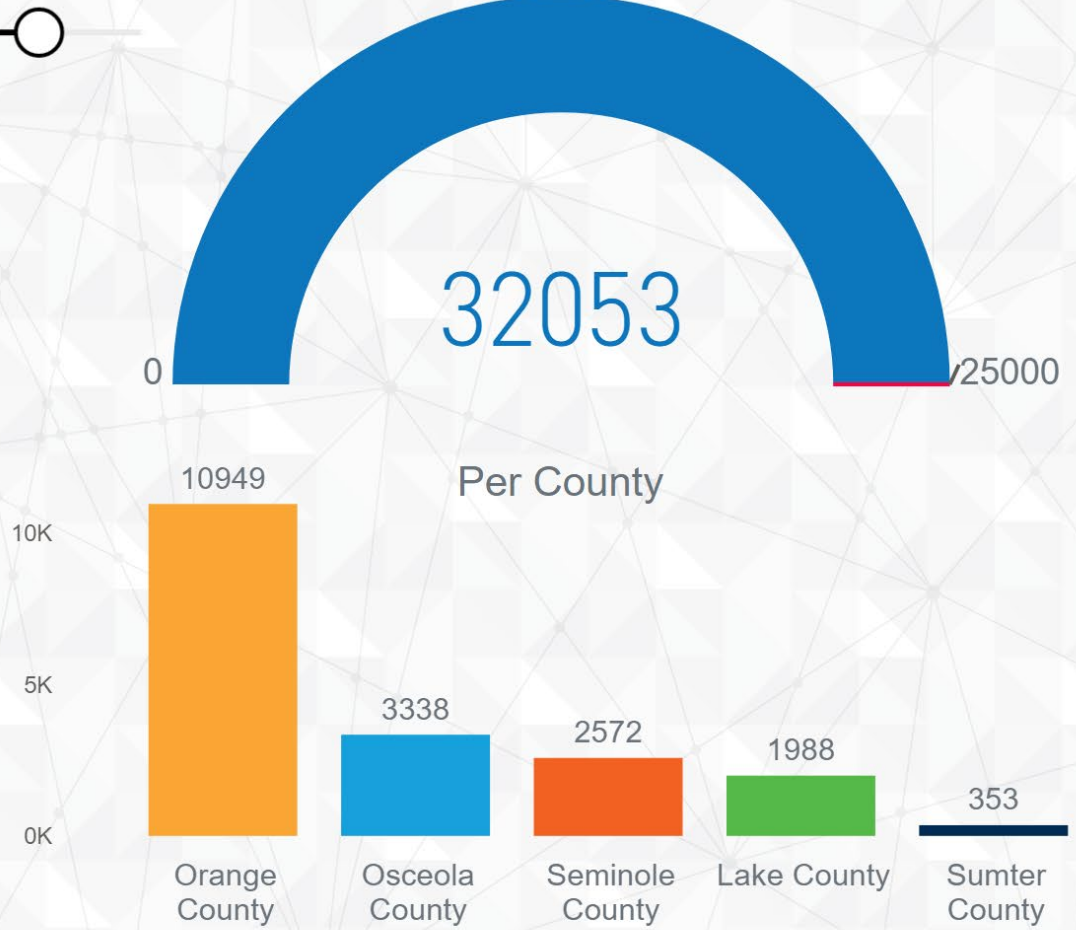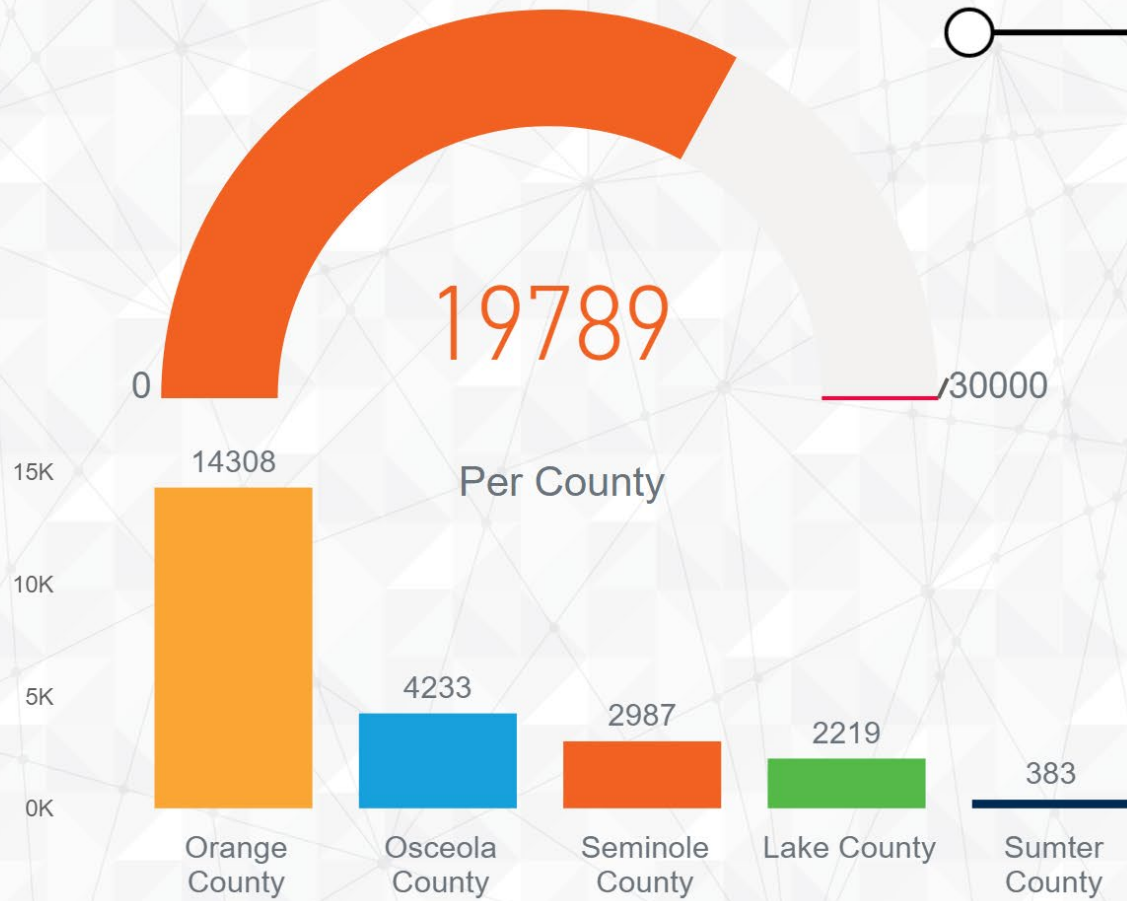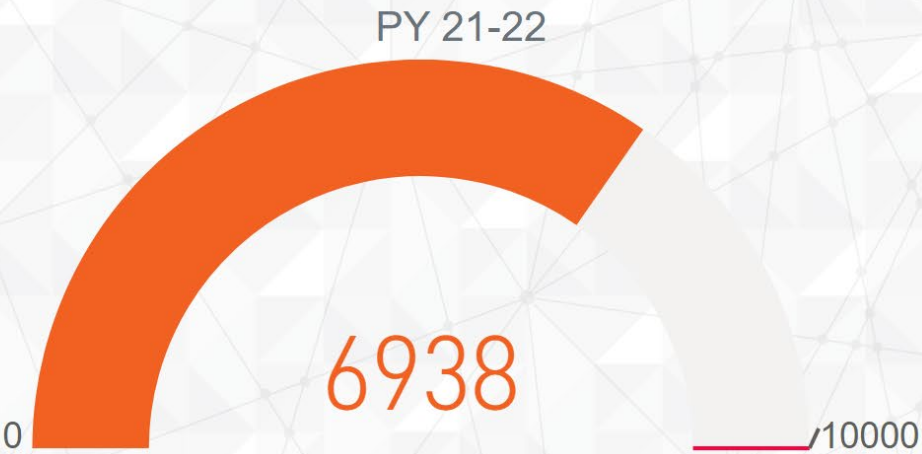# DELIVER TALENT SOLUTIONS TO IGNITE POTENTIAL

Career Seekers Engaged

Program Year Week

| 1 | 41 |

PY 21-22

19789

0   /30000

PY 20-21

32053

0   /25000

Per County

PY 21-22

County	Value
Orange County	14308
Osceola County	4233
Seminole County	2987
Lake County	2219
Sumter County	383

Per County

PY 20-21

County	Value
Orange County	10949
Osceola County	3338
Seminole County	2572
Lake County	1988
Sumter County	353

Date Range: 7/1/2021   -   4/16/2022   (As of This PY)

Data Source: Employ Florida SQL Server, OSST SQL Server, and Help is Here CareerEdge

CareerSource CENTRAL FLORIDA

DELIVER TALENT SOLUTIONS TO IGNITE POTENTIAL |

Distinct Career Seekers Engaging in Intensive Services

PY 21-22

0

6938

/10000

Career Seekers Engaging in Intensive Services by Customer Group
PY21-22

Customer Group	Value
WP	5547
OSST	4441
WIOA	3109
RESEA	2043
VETS	410

Program Year Week

1   41

Date Range: 7/1/2021 - 4/16/2022 (As of This PY)
Data Source: Employ Florida SQL Server, OSST SQL Server

CareerSource
CENTRAL FLORIDA
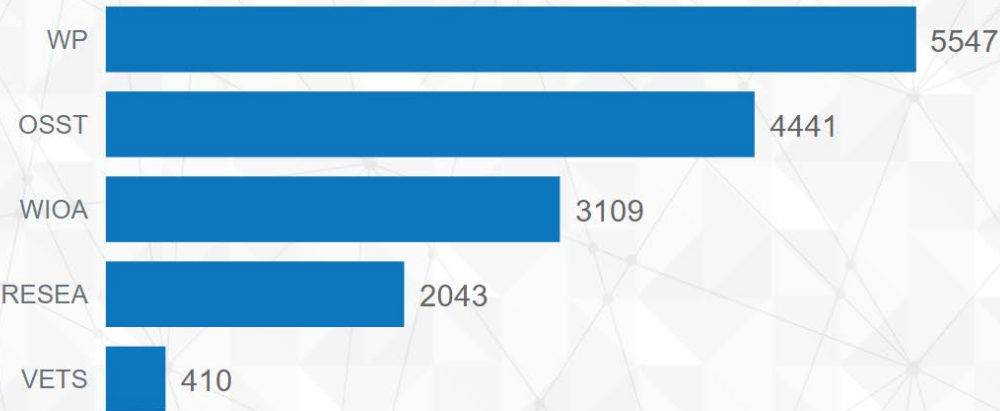
DELIVER TALENT SOLUTIONS TO IGNITE POTENTIAL

Career Seekers in Training

Program Year Quarter

Multiple selections ⌄

PY 21-22

0 2170 /2500

PY 20-21

0 4831 /2500
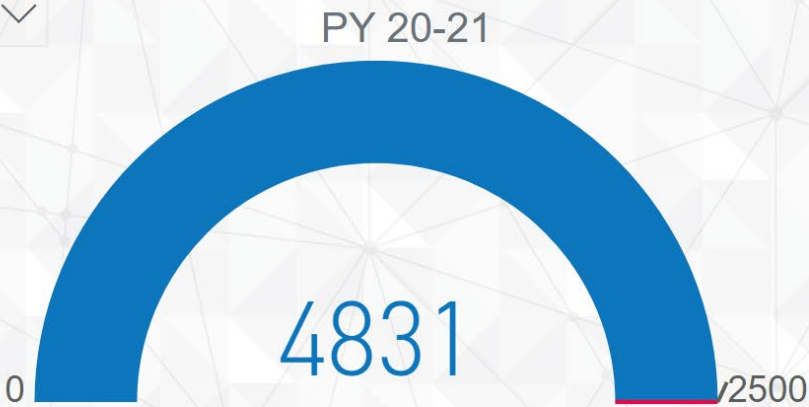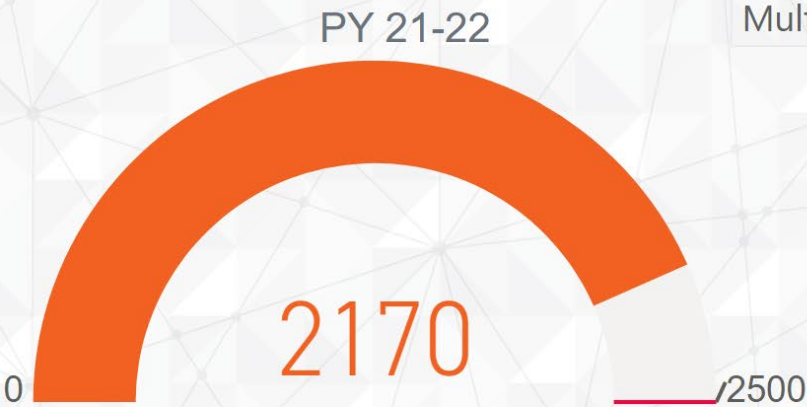
Top 10 Training Careers

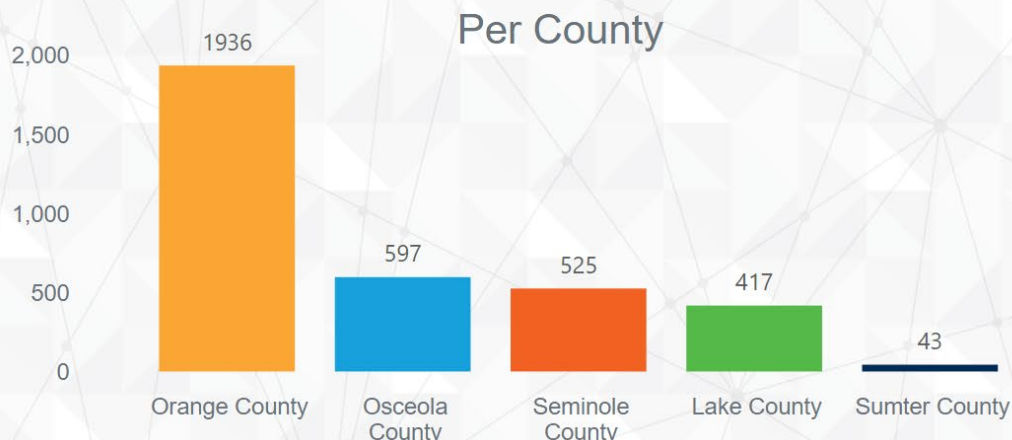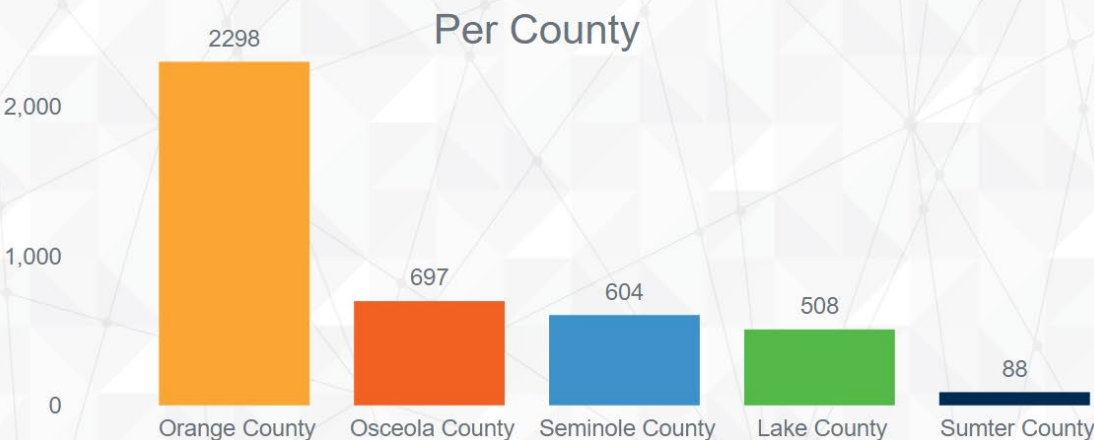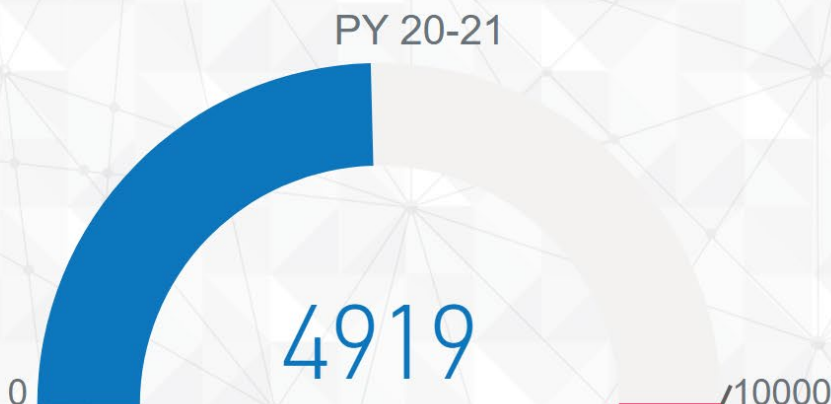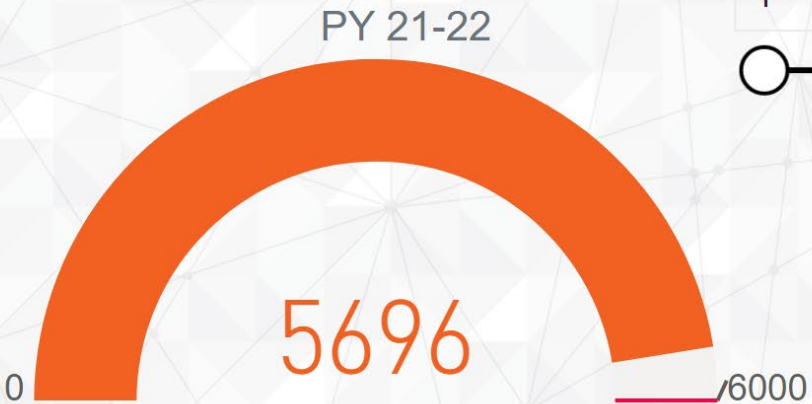| Training Program	Industry	Total	Percent
		534	35.96%
Heavy and Tractor-Trailer Truck Drivers	Trade & Logistics	321	21.62%
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	Construction & Utilities	138	9.29%
Medical Assistants	Healthcare	135	9.09%
Electricians	Construction & Utilities	94	6.33%
Licensed Practical and Licensed Vocational Nurses	Healthcare	78	5.25%
Dental Assistants	Healthcare	62	4.18%
Office and Administrative Support Workers, All Other	Other	50	3.37%
Medical Secretaries	Healthcare	40	2.69%
Customer Service Representatives	IT & Finance	34	2.29%

Top 10 Training Careers

Training Program	Industry	Total	Percent
Help is Here Training	Help is Here Training	2447	61.34%
		645	16.17%
Heavy and Tractor-Trailer Truck Drivers	Trade & Logistics	254	6.37%
Electricians	Construction & Utilities	143	3.58%
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	Construction & Utilities	128	3.21%
Medical Assistants	Healthcare	113	2.83%
Licensed Practical and Licensed Vocational Nurses	Healthcare	75	1.88%
Customer Service Representatives	IT & Finance	70	1.75%
Dental Assistants	Healthcare	70	1.75%
Avionics Technicians	Trade & Logistics	53	1.33%

Date Range: 7/1/2021 - 7/31/2021 (As of This PY)

Data Source: Employ Florida SQL Server, OSST SQL Server, and Help is Here CareerEdge

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DELIVER TALENT SOLUTIONS TO IGNITE POTENTIAL

Career Seekers Employed

Program Year Week

1   41

PY 21-22

5696

0   /6000

PY 20-21

4919

0   /10000

Per County

2,000	
1,000	
0	

Orange County 2298
Osceola County 697
Seminole County 604
Lake County 508
Sumter County 88

Per County

2,000	
1,500	
1,000	
500	
0	

Orange County 1936
Osceola County 597
Seminole County 525
Lake County 417
Sumter County 43

Date Range: 7/1/2021   -   4/16/2022 (As of This PY)

Data Source: Employ Florida SQL Server, OSST SQL Server, and Help is Here CareerEdge

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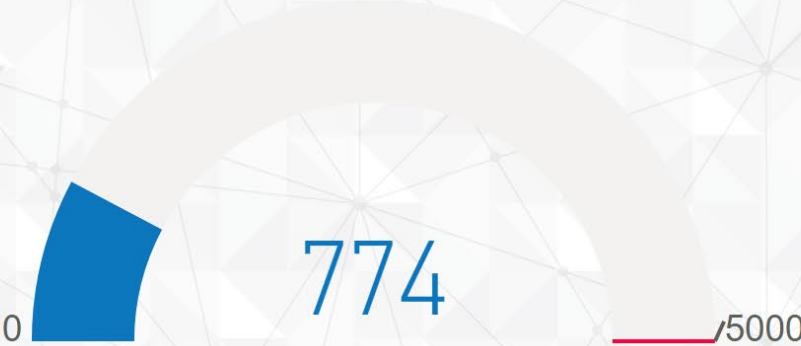# DELIVER TALENT SOLUTIONS TO IGNITE POTENTIAL

Career Seekers Trained & Placed

PY 21-22

Program Year Week

| 1 | 41 |

PY 20-21

827 0 /2500

774 0 /5000

| $19.15 Average Wage | $16.00 Median Wage | >$15.00 Wage Goal |

| $17.12 Average Wage | $15.00 Median Wage | >$15.00 Wage Goal |

Industry	Placements	Percent	Average Wage	Median Wage ▼	Std. Dev.
Trade & Logistics	176	21.28%	$27.71	$20.00	$65.14
Construction & Utilities	93	11.25%	$17.91	$17.00	$5.36
Manufacturing	36	4.35%	$17.17	$16.50	$4.02
Healthcare	111	13.42%	$17.21	$16.00	$6.40
IT & Finance	72	8.71%	$18.79	$16.00	$8.07
	138	16.69%	$17.00	$15.50	$5.27
Other	146	17.65%	$16.12	$15.00	$5.35
Hospitality/Tourism	58	7.01%	$13.38	$13.00	$3.84

Industry	Placements	Percent	Average Wage ▼	Median Wage	Std. Dev.
IT & Finance	156	20.23%	$19.38	$17.00	$9.42
Construction & Utilities	83	10.77%	$18.45	$16.00	$11.10
Trade & Logistics	147	19.07%	$17.93	$15.57	$7.29
Manufacturing	51	6.61%	$16.08	$15.00	$4.50
Other	141	18.29%	$16.04	$15.00	$5.46
Healthcare	164	21.27%	$15.76	$15.00	$4.90
Hospitality/Tourism	35	4.54%	$12.54	$11.50	$5.55

Date Range: 7/1/2021   -   4/16/2022 (As of This PY)

Data Source: Employ Florida SQL Server, OSST SQL Server, and Help is Here CareerEdge

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Demand Occupations

2022-2023

LOCAL DEMAND OCCUPATION LIST

DEO requirement: local workforce boards must establish a Local Demand Occupation List (LDOL) for each program year to support federally funded training activities for adults & youth

- The list must be published by the Board by June 30th of every program year

- Must use as a starting point the statewide and regional Demand Occupations Lists (RDOL) - published by DEO's Labor Market Statistics Office

- Use additional labor market resources and input from local employers to assist in developing the local demand list (LDOL)

- State list requires that occupations have:
  - A Florida Department of Education training level of post-secondary education certificate or degree.
  - 500 annual openings and a growth rate exceeding the statewide average of 1.60% -- or 1,200 annual openings with any positive growth.
  - A mean wage of $16.14/hour, and an entry wage of $13.18/hour.

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LOCAL DEMAND OCCUPATION LIST

Occupations Removed for Central Florida Region:

- Behavioral Technicians
- Bus Drivers
- EKG Technician
- EMT
- Forklift Driver
- Home Health Aide
- Nursing Assistant
- Paramedic
- Patient Care Technician
- Pharmacy Tech
- Veterinary Assistant
- Barber
- Hairdresser / Cosmetologist
- Esthetician/ Facial Specialist

Recommendation:

- Add the following occupations to the local list (based on demand and avg. wages of $15 per hour):
  - Behavioral Health Technicians
  - Bus Drivers
  - EKG Technician
  - EMT
  - Paramedics
  - Patient Care Technicians
  - Pharmacy Technicians

- Submit local demand list to DEO

- Use the local demand list to recommend programs for the local/state ETPL

RETURN TO AGENDA

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Eligible Training Providers

2022-2023

BACKGROUND

DEO Administrative Policy 90 sets the requirements for eligible training providers. Interested providers must meet:

Required licensure	**Commission for Independent Education (CIE)** – Private/Public Training providers must be licensed by the CIE. Community Based Organizations (CBO's) must provide occupational license as well as past performance of programs.
Location	Require a physical location inside the 5-county service area of CSCF
Accessibility	Located near public transportation
Length	Short-term training - All programs can be completed within a year
All programs must lead to job titles listed on the RDOL	**Regional Demand Occupations List (RDOL)** - Training programs must lead to jobs that are growing. The RDOL is an annual list that the state issues for job titles that meet this requirement both at the state and regional levels.
Credentials	All programs must lead to a credential as defined by WIOA
Wages	Training programs provide an opportunity for individuals to enter careers with wages beginning at a minimum of $12.00 per hour, with opportunity for career and wage advancement

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BACKGROUND

- DEO and CareerSource Florida are currently drafting policy to meet federal requirements

- Providers will need to apply via a new state process

- Application will be submitted to the state with the local workforce board recommendation

- Approved state providers will have 1 year of initial eligibility; recertify every 2 years to remain on the list

To: Career Services Committee
From: Mimi Coenen, Chief Operations Officer
Subject: Request for Approval for the CSCF Eligible Training Provider List
Date: May 19, 2022

PURPOSE:

To approve new training providers who offer in-demand occupational training options for CSCF's Eligible Training Provider List (ETPL) for PY 2022-2023.

BACKGROUND:

CSCF issues public notification on its website, bi-annually in April and October, opening the application process for educational training providers (state colleges, technical colleges and institutions, private technical training, or community-based organizations) to be considered for approval and inclusion on CSCF's ETPL.

All educational training providers who apply must:

- Meet all eligibility criteria as outlined by the Department of Economic Opportunity (DEO).
- Comply with CSCF's ETPL Local Operating Policy.
- Must align with local/regional and CSCF workforce priorities, industry, and occupational growth demands.
- Submit all required documentation as outlined in the online application process.

ELIGIBILITY REQUIREMENTS:

Required licensure	**Commission for Independent Education (CIE)** – Private/Public Training providers must be licensed by the CIE. Community Based Organizations (CBO's) must provide occupational license as well as past performance of programs.
Location	Require a physical location inside the 5-county service area of CSCF
Accessibility	Located near public transportation
Length	Short term training - All programs can be completed within a year
All programs must lead to job titles listed on the RDOL	**Regional Demand Occupations List (RDOL)** - Training programs must lead to jobs that are growing. The RDOL is an annual list that the state issues for job titles that meet this requirement both at the state and regional levels.
Credentials	All programs must lead to a credential as defined by WIOA
Wages	Training programs provide an opportunity for individuals to enter careers with wages beginning at a minimum of $12.00 per hour, with opportunity for career and wage advancement

SUBMISSIONS:

CSCF received applications from **eight** organizations during the open application timeframe. All providers, except Learning Alliance Corp, and Access Computer Training, are within CSCF's five-county service region.

- Private vocational training providers (private) (6)–Trinity Global College; Access Computer Training; Learning Alliance Corp; City College; The Leasing Academy; Dental Assisting Academy of Central Florida; Abundant Life Nursing School.
- Community-based organization (CBO) (2)- International Association of Academic Methods; Kingdom Believers, Inc.

REVIEW PROCESS:

- CSCF follows an internal review process of all submissions once the application window closes to ensure eligibility requirements are met and determines if any private or CBO training providers will be recommended to be added to the CSCF ETPL.
- CSCF then provides these recommendations to the Career Services Committee for review and approval.
- Once approved by the committee, the ETPL is provided to the CSCF Board of Directors for final approval and implementation.
- All new Training Providers are then notified whether they will be included on the CSCF ETPL.
- All approved new training providers attend an orientation session and have their programs available for new students by July 1, 2022.

CSCF RECOMMENDATIONS FOR THE ETPL:

- Include City College and Dental Assisting Academy of Central Florida on the ETPL

- The chart below provides specific details for the nine training provider applications, including all final recommendations.

NEXT STEPS:

- CSCF is requesting that the Career Services Committee approve the Eligible Training Providers List for Region 12 based on the submitted criteria.
- Upon approval, submit the EPTL to the CSCF Board of Directors for final approval and implementation.

Training Provider Application List – CSCF Recommendations / Rationale

Training Provider	Program	Cost	Industry	Recommendation
Trinity Global College Category – Private County -Orange	Practical Nursing	Did not submit	Healthcare	**NOT Recommended – Rationale** Not currently licensed by the CIE (provisional only)
Access Computer Training Category - Private County - Pasco	Business Application (BAPP)	$5,000	IT/Finance	**NOT Recommended - Rationale** Located outside CSCF footprint – Lutz, FL
	Microsoft Advanced Office (ADOFF)	$2,500	IT/Finance	
	Introduction to Bookkeeping	$2,500	IT/Finance	
	A+ Certification Prep	$5,500	IT/Finance	
	Network+ Certification Prep	$3,000	IT/Finance	
	Security + Certification Prep	$3,000	IT/Finance	
Learning Alliance Corp Category - Private County - Hillsborough	Computer Support Specialist	Did not Submit	IT/Finance	**NOT Recommended – Rationale** Located outside CSCF footprint – Tampa, FL
	Cyber Security Support Technician	Did not Submit	IT/Finance	
	Database Technician	Did not Submit	IT/Finance	
	Digital Marketing	Did not Submit	IT/Finance	
	Multimedia Producer	Did not Submit	IT/Finance	
	Telecommunications Technician	Did not Submit	IT/Finance	

The Leasing Academy Category– Private County - Lake	Leasing Professional Certificate	$1,500	IT/Finance	**NOT Recommended – Rationale** Not licensed by CIE
International Association of Academic Methods Category - CBO County - Orange	HHA/CNA/ESOL	$1,015	Healthcare	**NOT Recommended – Rationale** No occupational license for location, program not on RDOL, performance required for CBOs not submitted.
Abundant Life Nursing School Inc Category - Private County - Lake	HHA	Did not Submit	Healthcare	**NOT Recommended – Rationale** Not currently licensed by the CIE (provisional only)
	CNA	Did not Submit		
	Patient Care Tech	Did not Submit		
	Licensed Practical Nursing	Did not Submit		
Kingdom Believers Inc **Category-CBO** **County-Orange**	Low Voltage Training	$525	Construction	**NOT Recommended - Rationale** Programs not considered "credential" for WIOA, performance required for CBOs not submitted
	HVAC EPA	$420	Construction	
City College Category – Private County - Seminole	Medical Assistant	$18,029.98	Healthcare	**Recommended for ETPL** Program meets RDOL; expands options in the county
Dental Assisting Academy of Central Florida Category – Private County - Orange	Dental Assistant	$3,752	Healthcare	**Recommended for ETPL;** Program meets RDOL; expands options in the county

NEW TRAINING PROVIDERS

CSCF received applications from 8 new providers:

- 6 private training providers:
  - Abundant Life Nursing School
  - Access Computer Training
  - City College
  - Dental Assisting Academy of Central Fla.
  - Learning Alliance Corporation
  - The Leasing Academy
  - Trinity Global College

- 2 community-based organizations:
  - International Association of Academic Methods
  - Kingdom Believers, Inc.

Recommend to Approve:
Based on eligibility requirements & local demand:

- ✓ City College
- ✓ Dental Assisting Academy of Central Fla.

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To: Career Services Committee
From: Mimi Coenen, Chief Operating Officer
Subject: Continuing Training Providers / Continuing and New Program Requests
               PY 2022-23 Eligible Training Provider List
Date: May 19, 2022

PURPOSE:

To review and approve the training provider applications for <u>continued eligibility</u> for <u>continuing and new</u> training programs for PY 2022-23.

BACKGROUND:

All currently approved training providers must submit their programs annually in April for continued eligibility to be considered for the next program year's Eligible Training Provider List (ETPL). Providers may also request to remove programs they no longer want to be included on the list and add new programs to be considered. Continuing and new programs must meet all established eligibility requirements to be considered for the ETPL.

ELIGIBILITY REQUIREMENTS:

Financial Stability	As demonstrated by a copy of the provider's last two audits and current organizational budget.
Business Support	Proof of local business contributing to the provider's advisory boards or written support letters from a minimum of 2 business partners validating local industry input of the program.
Alignment to CSCF Plan	Must align with CSCF's local/regional priorities and industries.
Length	Short term training - All programs can be completed within a year
All programs must lead to job titles listed on the RDOL	**Regional Demand Occupations List (RDOL)** - Training programs must lead to jobs that are growing. The RDOL is an annual list that the state issues for job titles that meet this requirement both at the state and regional levels.
Credentials	All programs must lead to a credential as defined by WIOA
Wages	Training programs provide an opportunity for individuals to enter careers with wages beginning with an average wage of $15.00 per hour, with an opportunity for career and wage advancement

CSCF RECOMMENDATIONS FOR TRAINING PROGRAMS TO BE INCLUDED ON THE ETPL:

CSCF has evaluated all programming options to ensure training is available in all five counties and there is business demand for each. The chart below identifies the continuing providers for the list and new and continuing programs.

NEXT STEPS:

- CSCF is requesting that the Career Services Committee approve the Eligible Training Providers List (table listed below) for continuing providers and new and continuing programs that meet the needs of the local workforce board based on the current state and local policy and meet the requirements of the regional demand occupation list.

- CSCF is requesting pending approval of the programs that support the occupations presented for inclusion on the regional / local demand occupational list (LDOL). Additional occupations will be submitted to the state for review and inclusion in the list to be published no later than June 30, 2022.

- If approved, submit the ETPL to the CSCF Board of Directors for final approval and implementation. Implementation will be based on the final guidance issued by the Department of Economic Opportunity.

Training Provider	Program Name	Industry
Avionics Technician Assoc	Surface Mount Technician	Advanced Manufacturing
	Advance Avionics	Advanced Manufacturing
Second Harvest	Culinary Training	Hospitality
Cambridge College of Healthcare and Technology	Medical Assistant	Healthcare
	Phlebotomy	Healthcare
Truck Driver Institute	CDL A	Trade & Logistics
Sumter Adult & Community Education	HVAC	Trade & Logistics
Concorde Career Institute	Phlebotomy Tech	Healthcare
	EKG Tech	Healthcare
	Sterile Processing Tech	Healthcare
	Medical Assistant	Healthcare
	Dental Assistant	Healthcare
	Medical Office Administration	Healthcare
2nd Chance University	HVACR Tech & EPA Cert	Trade & Logistics
Greater Orlando Dental Academy	Dental Assistant	Healthcare
Roadmaster	CDL A	Trade & Logistics
Valencia Continuing Education	Cabinet making & Finishing	Construction
	Carpentry	Construction
	Certified Forklift Tech	Construction
	Clinical Medical Assistant	Healthcare
	CNC Machining	Manufacturing
	Commercial Truck Driver -CDL A	Trade & Logistics
	Distribution Operations Tech	Trade & Logistics
	Electronic Board Assembly	IT & Finance
	Heavy Equipment Operations	Construction
	Industrial Maintenance Technician - Mechatronics	Advanced Manufacturing
	IT Support Specialist	IT & Finance
	Medical Office Specialist	Healthcare
	Electrical Powerline Tech	Construction
	Residential Maintenance Tech	Construction
	Residential/Commercial Electrician	Construction
	Welding I	Manufacturing
	Welding II	Manufacturing
	Welding Technology	Manufacturing
	Community Association Manager	IT and Finance
Valencia College	Accounting Applications	IT & Finance
	Accounting Operatons	IT & Finance
	Accounting Specialist	IT & Finance
	Baking & Pastry Arts	Hospitality
	Baking & Pastry Specialist	Hospitality

	Bar & Beverage Management	Hospitality
	Business Management	IT & Finance
	Business Operations	IT & Finance
	Business Specialist	IT & Finance
	Chef's Apprentice	Hospitality
	Cloud Computing Architecture	IT & Finance
	Computer Information Technology Analyst	IT & Finance
	Computer Information Technology Specialist	IT & Finance
	Computer Programming	IT & Finance
	Computer Programming Specialist	IT & Finance
	Construction Specialist	Construction
	Culinary Arts	Hospitality
	Culinary Arts Management Operations	Hospitality
	Cyber Security	IT & Finance
	Digital Forensics	IT & Finance
	Electronic Technician-Advance	IT & Finance
	Electronic Technician-Basic	IT & Finance
	Event Planing Management	Hospitality
	Hotel Operations and Management	Hospitality
	Linux Enterprise Server Admi	IT & Finance
	Medical Information Coder/Biller	Healthcare
	Network Administration	IT & Finance
	Network Infrastructure	IT & Finance
	Network Support	IT & Finance
	Pastry Chef's Apprentice	Hospitality
	Restaurant and Food Service Management	Hospitality
HBI	Construction Pre-Apprenticeship Certificate Training	Construction
Orange Tech College	3-D Animation Technology	IT & Finance
	Accounting Operations	IT & Finance
	Administrative Office Specialist	IT & Finance
	Advanced Automotive Service Technology	Trade & Logistics
	Advanced Collision Technology Tech	Trade & Logistics
	Building Construction Technologies	Construction
	CNC Production Specialist	Manufacturing
	Commercial Vehicle Driver	Trade & Logistics

	Computer Aided Drawing and Modeling	Construction
	Dental Assisting Technology and Management	Healthcare
	Diesel Systems Technician	Trade & Logistics
	Digital Audio Production	IT & Finance
	Digital Cinema Production	IT & Finance
	Digital Media/Multimedia Design	IT & Finance
	Electricity	Construction
	Electronic Systems Integration and Automation	Construction
	Enterprise Desktop and Mobile Support Technology	IT & Finance
	Enterprise Network and Server Support Technology	IT & Finance
	Fundamental Foodservice Skills	Hospitality
	Heating Ventilation Air Conditioning/ Refrigeration 1	Construction
	Heating Ventilation Air Conditioning/ Refrigeration 2	Construction
	Hemodialysis Technician	Healthcare
	Hospitality & Restaurant Management	Hospitality
	Lodging Manager	Hospitality
	Lodging Operations	Hospitality
	Machining Technologies	Advanced Manufacturing
	Mechatronics Technology	IT & Finance
	Medical Administrative Specialist	Healthcare
	Medical Assisting	Healthcare
	Medical Coder Biller	Healthcare
	Modeling Simulation Design	IT & Finance
	Modeling Simulation Production	IT & Finance
	Phlebotomy	Healthcare
	Practical Nursing (LPN)	Healthcare
	Professional Culinary Arts & Hospitality	Hospitality
	Specialized Career Instruction - Comprehensive (Electricity Track)	Construction
	Specialized Career Instruction - Comprehensive (Welding Track)	Advanced Manufacturing
	Surgical Technology	Healthcare
	Web Development	IT & Finance
	Welding Technology	Advanced Manufacturing

	Welding Technology Advanced	Advanced Manufacturing
	Welding, ARC, MIG, TIG & Gas	Advanced Manufacturing
Mech Tech Institute	Technology in Diesel Mechanics	Trade & Logistics
	Industrial Welding	Advanced Manufacturing
New Horizons Computer Learning Center	Cisco Certified Network Associate	IT & Finance
	CompTIA A+ and Network+ Certified IT Professional	IT & Finance
	Cyber Security IT Professional	IT & Finance
	Cyber Security Analyst	IT & Finance
	Ethical Hacker & Computer Forensic Investigator	IT & Finance
	Information Systems Security Professional	IT & Finance
	Program for Front End Web Developer	IT & Finance
	Project Management Professional	IT & Finance
	Software Developer	IT & Finance
	Windows Mobile Device & Desktop Support Technician	IT & Finance
Lake Sumter State College Continuing Ed	CDL Class "A" License (1 wk)	Trade & Logistics
	CDL Class A (2 wks)	Trade & Logistics
	CDL Class A (4 wks)	Trade & Logistics
	CDL - Automatic restriction lift	Trade & Logistics
	Dental Assisting - Entry Level	Healthcare
	Dental Assisting Expanded Functions	Healthcare
	Dialysis Technician	Healthcare
	Line Worker Bootcamp	Construction
	Phlebotomy	Healthcare
	Phlebotomy II	Healthcare
Lake Sumter State College	Cybersecurity	IT & Finance
	Electric Utility Line Worker (Basic)	Construction
	Electric Utility Line Worker (Advanced)	Construction
	Engineering Technology Support Specialist	IT & Finance
	Help Desk Support Technician	IT & Finance
	Information Technology Analysis	IT & Finance
	Information Technology Support Specialist	IT & Finance
	Internet of Things (IoT) Specialist	IT & Finance
	Medical Information Coder Biller	Healthcare

	Medical Office Management Certificate	Healthcare
	Mechatronics	Advanced Manufacturing
Lake Technical College	Accounting Operations	IT & Finance
	Automotive Collision Technology Tech	Trade & Logistics
	Baking & Pastry Arts	Hospitality
	Cloud Computing & Virtualization	IT & Finance
	CNC Production Specialist	Advanced Manufacturing
	Correctional Officer (BRTP)	Public Safety
	Diesel Systems Tech 1	Trade & Logistics
	Diesel Systems Tech 2	Trade & Logistics
	Enterprise Desktop & Mobile Support Technology	IT & Finance
	Fire Fighter/EMT - Combined	Healthcare
	Florida Law Enforcement Academy	Public Safety
	HVAC/R 1	Construction
	HVAC/R 2	Construction
	Medical Assisting	Healthcare
	Phlebotomy	Healthcare
	Practical Nursing	Healthcare
	Professional Culinary Arts & Hospitality	Hospitality
	Public Safety Telecommunication	Public Safety
	Welding Technology	Advanced Manufacturing
	Welding Technology Advanced	Advanced Manufacturing
	Introduction to Hospitality	Hospitality
STEP Medical	Remedial/Refresher by NCLEX Examination	Healthcare
	Remedial Refresher by Endorsement	Healthcare
	Practical Nursing Accelerated	Healthcare
Cruz Institute	Air Conditioning, Refrigeration, and Heating Technology Helper	Construction
	Electrician Helper	Construction
Gwinnett Institute	Medical Assistant - Diploma	Healthcare
	Medical Billing and Coding - Diploma	Healthcare
Central Florida Urban League	Entrepreneurship & Small Business Certification	IT & Finance
	Project Management Credential	IT & Finance
	Salesforce Administrator	IT & Finance

	Accounting Applications	IT & Finance
	Accounting Operations	IT & Finance
	Accounts Specialist	IT & Finance
	Air conditioning, Refrigeration, & Heating Technician 1	Construction
	Air conditioning, Refrigeration, & Heating Technician 2	Construction
	Associate Project Management	IT & Finance
	Automotive Maintenance & LIght Repair	Trade & Logistics
	Business Operations	IT & Finance
	Business Specialist	IT & Finance
	Chefs Apprentice	Hospitality
	Computer Aided Design	IT & Finance
	Computer Programming Specialist	IT & Finance
	Computer Programmer	IT & Finance
	Computer Repair & Installation	IT & Finance
	Corrections	Public Safety
	Electrician Helper	Construction
	Entrepreneurship Operations	IT & Finance
	Entrepreneurship	IT & Finance
	Financial Management Specialist	IT & Finance
Seminole State College	Financial Operations	IT & Finance
	Food & Beverage Operations	Hospitality
	Food & Beverage Specialist	Hospitality
	Global Business	IT & Finance
	Graphic Design Content Developer	IT & Finance
	Human Resources Administrator	Busniess Management & Admin
	Information Technology Analysis	IT & Finance
	IP Communications	IT & Finance
	IT Client Specialist	IT & Finance
	Law Enforcement	Public Safety
	Management	IT & Finance
	Marketing	IT & Finance
	Medical Office Management	IT & Finance
	Network Infrastructure	IT & Finance
	Network Security	IT & Finance
	Network Server Administration	IT & Finance
	Network Support Technician	IT & Finance
	Plumbing	Construction
	Rooms Division Operations	Hospitality
	Small Business Management	Business Mgmt & Admin
	Welding Technology	Advanced Manufacturing
	Web Development	IT & Finance

UCF-Continuing Education	Accounts Payable Specialist Certification with Microsoft Excel 2019	IT & Finance
	Adobe Certified Professional in Visual Design	IT & Finance
	Adobe Certified Professional in Web Design	IT & Finance
	AWS System Operations Certification Bundle	IT & Finance
	Clinical Medical Assistant (CCMA) + Certified Electronic Health Records Specialist (CEHRS)	Healthcare
	Administrative Professional with Microsoft Office Master 2019	IT & Finance
	Medical Administrative Assistant with Medical Billing and Coding	Healthcare
	Medical Administrative Assistant with Certified Electronic Health Records Specialist + Medical Terminology	Healthcare
	Certified Bookkeeper	IT & Finance
	Certified Clinical Medical Assistant (CCMA)	Healthcare
	Certified Electronic Health Records Specialist + Medical Terminology	Healthcare
	Certified Ethical Hacker (Voucher Included)	IT & Finance
	Certified Information Security Manager (CISM)	IT & Finance
	Certified Information Systems Auditor (CISA)	IT & Finance
	Certified Information Systems Security Professional (CISSP)	IT & Finance
	Certified Internal Auditor with Microsoft Excel	IT & Finance
	Certified Medical Administrative Assistant (CMAA)	Healthcare
	Certified Network Defender (CND)	IT & Finance
	Certified Physical Therapy Aide	Healthcare
	Certified Professional Medical Auditor	Healthcare
	Certified Residential Interior Designer	Construction
	Certified Financial Planner	IT & Finance

	Cisco CCNA Certification Training	IT & Finance
	Coding Boot Camp-F/T	IT & Finance
	Coding Boot Camp-P/T	IT & Finance
	CompTIA A+ with ITIL Foundation	IT & Finance
	CompTIA Advanced Security Practitioner (CASP)	IT & Finance
	CompTIA Certification Training: ITF+ and A+	IT & Finance
	CompTIA Cloud Essentials+	IT & Finance
	CompTIA IT Fundamentals	IT & Finance
	Computer Hacking Forensics Investigator (CHFI)	IT & Finance
	Cyber Defense Professional Certificate Program	IT & Finance
	Data Analytics Boot Camp	IT & Finance
	Dental Assistant	Healthcare
	Digital Marketing Boot Camp	IT & Finance
	Fiber Optics Technician - Advanced (CFOT, CFOS/T, /S, /O, & /H)	IT & Finance
	Fiber Optics Technician (CFOT, CFOS/T, & /S)	IT & Finance
	Freight Broker/Agent Training	Trade & Logistics
	Human Resources Professional	Human Services
	Information Security Training	IT & Finance
	ITIL 4 Foundation	IT & Finance
	Medical Billing and Coding	Healthcare
	Medical Billing Specialist	Healthcare
	Medical Office Manager (CPPM)	Healthcare
	Network IT Certificate	IT & Finance
	Payroll Practice and Management with Microsoft Excel 2019	IT & Finance
	Comprehensive Project Management Certificate & PMP®/CAPM® Exam Preparation	IT & Finance
	Professional Bookkeeping with QuickBooks Online with Payroll Practice and Management	IT & Finance
	Professional Bookkeeping with QuickBooks Online	IT & Finance
	UX/UI Boot Camp	IT & Finance
	VMware Certified Associate	IT & Finance
Lighthouse Medical Academy	Electrocardiograph Aide	Healthcare
	Medical Assistant	Healthcare
	Phlebotomy Technician	Healthcare

AAA School of Dental Assisting	Dental Assisting with Expanded Functions	Healthcare
Florida Technical College	Baking and Pasteleria	Hospitality
	Business Office Specialist-New	IT & Finance
	LaSalle Cisco Network Associate (CCNA) Exam Preparation	IT & Finance
	Commercial Driver's License (CDL) - New program	Trade & Logistics
	LaSalle Ethical Hacker (CEH) Exam Preparation	IT & Finance
	LaSalle Advanced Security Professional (ISC2 CISSP) Exam Preparation	IT & Finance
	LaSalle CompTIA A+ Exam Preparation	IT & Finance
	LaSalle CompTIA Network+ Exam Preparation	IT & Finance
	LaSalle CompTIA Security+ Exam Preparation	IT & Finance
	Computer Support Technician-New	IT & Finance
	Culinary Arts	Hospitality
	Electrical with PLC- New	Construction
	Electrical	Construction
	LaSalle Human Resources Professional Exam Preparation	IT & Finance
	HVAC Refrigeration Technician with Programming Logic Control	Construction
	HVAC Refrigeration Technician	Construction
	LaSalle ITIL Exam Preparation	IT & Finance
	Medical Assistant Technician with Basic Xray Machine Operator-New	Healthcare
	Medical Assistant Technician-New	Healthcare
	Medical Billing and Coding Specialist	Healthcare
	LaSalle Microsoft Office Specialist Exam Preparation	IT & Finance
	LaSalle Project Management Exam Preparation	IT & Finance
	Welding-New	Construction
Osceola Technical College	Accounting Operations	IT & Finance
	Cyber Security Applied	IT & Finance
	Auto Maintenance & Light Repair	Trade & Logistics
	Building Construction Tech	Construction

	Computer Numerical Control Production Specialist	IT & Finance
	Computer Systems & Information Tech	IT & Finance
	Crossover from Correctional to Law Enforcement Officer	Public Safety
	Culinary Arts & Hospitality	Hospitality
	Dental Assisting	Healthcare
	Diesel Systems Tech 1	Trade & Logistics
	Digital Design	IT & Finance
	Electrical	Construction
	Enterprise Desktop & Mobile Support Tech	IT & Finance
	FL Law Enforcement Academy	Public Safety
	HVAC/R 1	Construction
	Medical Assisting	Healthcare
	Medical Coder/Biller	Healthcare
	Network Support Services	IT & Finance
	Phlebotomy	Healthcare
	Plumbing	Construction
	Practical Nursing (LPN)	Healthcare
	Welding	Construction
Ana G Mendez University	Bookkeeping & Accounting Technology	IT & Finance
	Computer Repair & Network Installation	IT & Finance
	Small Business Entrepreneurship	IT & Finance
	Small Business Operations	IT & Finance
	Medical Assistant	Healthcare
	Medical Billing & Coding	Healthcare
The Hartford Apprenticeship Program with Seminole State College	Health Information Technology A.S. (Hartford Apprenticeship)	Healthcare

EXISTING TRAINING PROVIDERS

- Currently 37 providers on the matrix
- 64 programs no longer have occupations that meet the regional demand wage thresholds
- Based on new state policy, programs would need to certify with the state in the near future

Recommend to Approve: *Current providers whose programs meet local demand needs (as defined by state criteria & policy through 12/31/22).*

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RETURN TO AGENDA

Level Up Orange

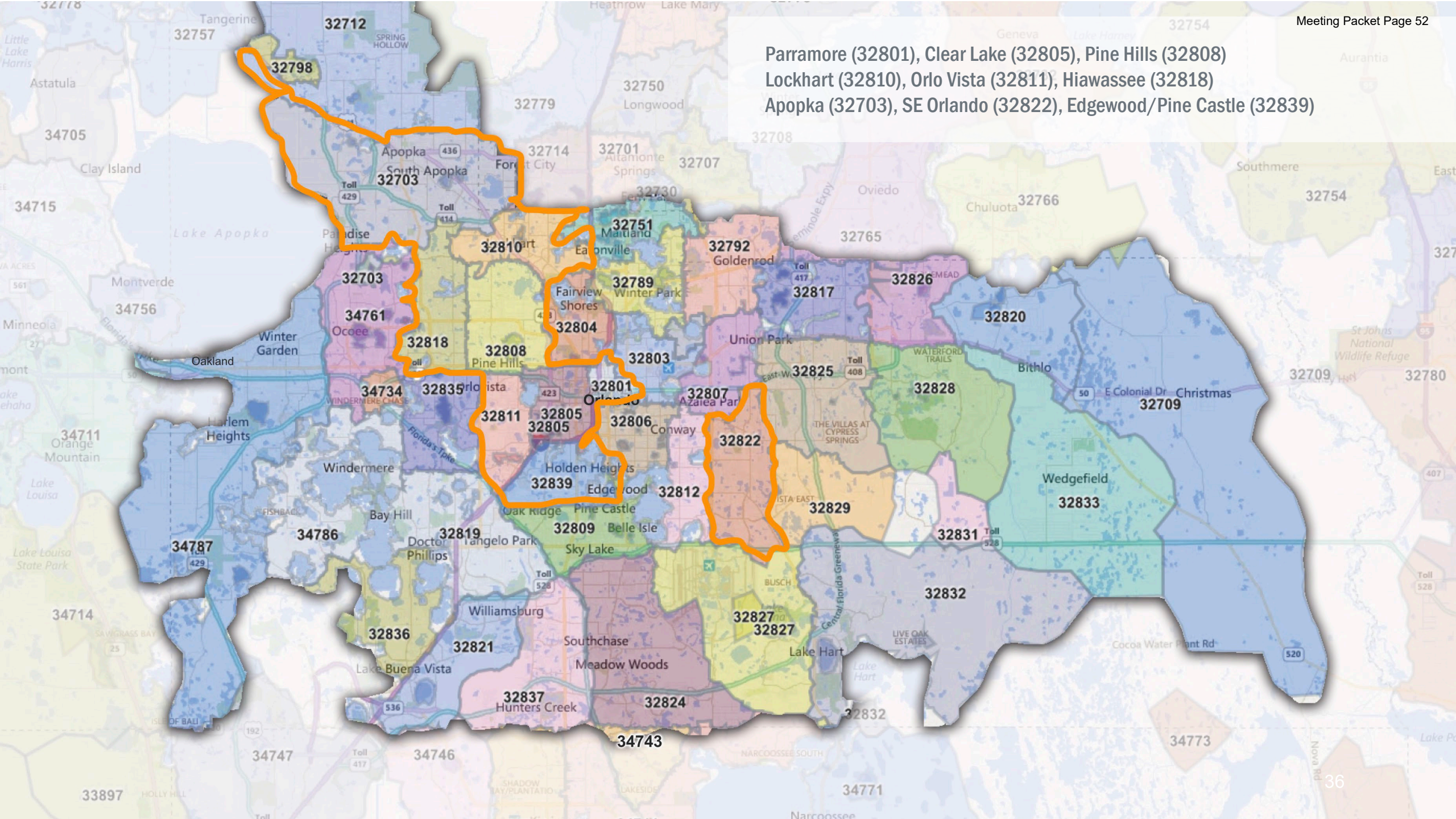## Partnership with Orange County Government

- **$10.3 million grant**

- **Activities supported Jan 2022 – Dec 2023**

- **Orange County residents with emphasis on 9 low-income zip codes + specialized populations**

Parramore (32801), Clear Lake (32805), Pine Hills (32808)
Lockhart (32810), Orlo Vista (32811), Hiawassee (32818)
Apopka (32703), SE Orlando (32822), Edgewood/Pine Castle (32839)

Outcomes

PEOPLE

- Reach 8,000 residents through awareness and proactive community outreach efforts

- Provide individual career assessments, coaching and resources for 2,500 residents

- Facilitate and fund a variety of training opportunities for 2,000 residents

- Place 1,600 residents in employment, 800 of whom earn $15+/hour

PROGRAMS

- Create innovative pilot programs to deepen engagement among hardest-hit residents & businesses

- Establish next-generation training system to accelerate trainee engagement, motivation and skills acquisition

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Five Areas of Focus

Research

Outreach

Careers

Businesses

Assessments + Training

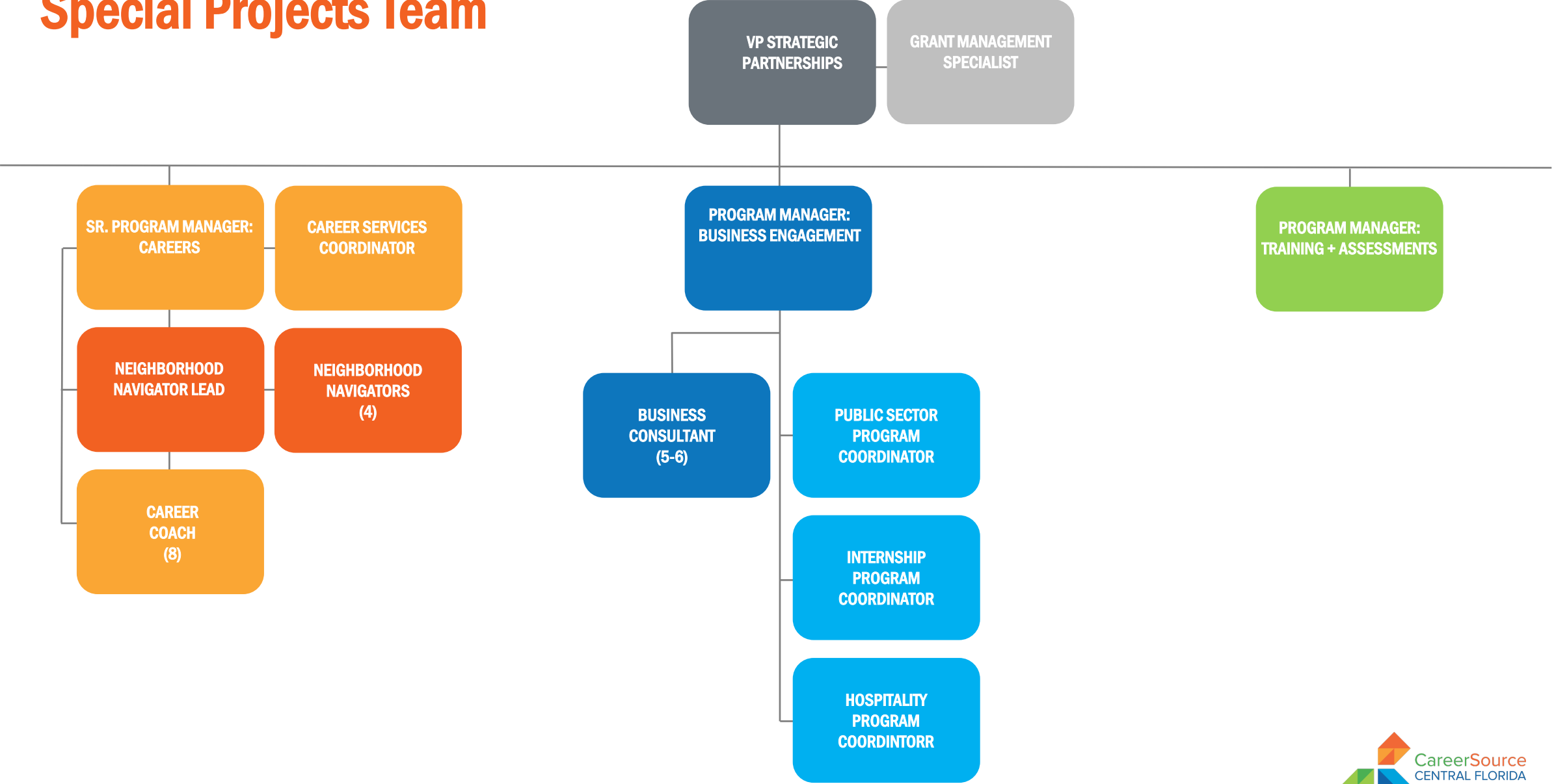Engage in research to better understand key stakeholders and audiences, and guide overarching strategy

Develop and activate marketing + outreach efforts to raise awareness of workforce services among residents and employers

Create suite of new career services tailored to hardest-hit residents

Activate new business engagement initiatives to increase pipeline of employment opportunities

Create new assessment and training tools that align with employers' immediate and future needs

Apply best-in-class learning sciences to create training system that accelerates trainee engagement, motivation and skills acquisition

Special Projects Team

VP STRATEGIC PARTNERSHIPS

GRANT MANAGEMENT SPECIALIST

SR. PROGRAM MANAGER: CAREERS

CAREER SERVICES COORDINATOR

NEIGHBORHOOD NAVIGATOR LEAD

NEIGHBORHOOD NAVIGATORS (4)

CAREER COACH (8)

PROGRAM MANAGER: BUSINESS ENGAGEMENT

BUSINESS CONSULTANT (5-6)

PUBLIC SECTOR PROGRAM COORDINATOR

INTERNSHIP PROGRAM COORDINATOR

HOSPITALITY PROGRAM COORDINTORR

PROGRAM MANAGER: TRAINING + ASSESSMENTS

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Benefits to CSCF

Expands our collective impact in Orange County	Digs deep in neighborhoods most in need	Gives us insight into the people we serve	Provides additional resources to achieve results
Strengthens our relationships with community partners	Allows us to be innovative and try new things	Delivers new tech-driven training platform	Opens the door to additional funding opportunities

RETURN TO AGENDA

OTHER BUSINESS

Meeting Details

Meeting Agenda

Welcome

Roll Call

Public Comment

Approval of Minutes

Information / Discussion / Action Items

Other Business

Adjournment

ADJOURNMENT

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THANK YOU!

RETURN TO AGENDA