Meeting Details

6/10/20 REVENUE DIVERSITY AD HOC TELECONFERENCE AGENDA

CareerSource CENTRAL FLORIDA

leeting Agenda	Agenda Item	Торіс	Presenter	Action Item
Velcome	1. 2. 3.	Welcome Roll Call / Establishment of Quorum Public Comment	Eric Jackson Kaz Kasal	
Roll Call	4.	Approval of Minutes A. <u>11/20/19 Revenue Diversity Ad Hoc Committee Meeting</u>	Eric Jackson	Х
Public Comment	5.	Information / Discussion / Action Items A. Current Year-To-Date Results B. Strategies and Revenue Diversity Target – FY 20-21	Committee Discussion	
Approval of linutes	6. 7.	Other Business Adjournment		
nformation / Discussion / Action Items				
Other Business				
Adjournment				



DRAFT Revenue Diversity Ad Hoc Committee Meeting

Wednesday, November 20, 2019 3:00 p.m.

MINUTES

- MEMBERS PRESENT: Eric Jackson, Mark Brewer, John Gill and Richard Sweat
- **MEMBERS ABSENT:** Glen Casel and Harold Mills
- **STAFF PRESENT:** Pam Nabors, Leo Alvarez, Mimi Coenen, Lisa Burby, and Kaz Kasal

GUESTS PRESENT: Mark Wylie / CSCF Board Chair

Agenda Item	Торіс	Action Item / Follow Up Item
1	Welcome Mr. Jackson, Committee Chair, called meeting to order at 2:07 p.m.	
2	Roll Call / Establishment of Quorum Ms. Kasal, Executive Coordinator, reported a quorum present.	
3	Public Comment None offered.	
4	 Action Item <u>Approval of Minutes</u> Reviewed minutes from 8/13/19 Revenue Diversity Ad Hoc Committee Meeting. 	A motion was made by Mr. Sweat and seconded by Mr. Gill to approve the minutes from the 8/13/19 meeting. Motion passed unanimously.
5	 Information <u>GrayRobinson Strategy</u> Ms. Nabors reviewed her 11/12/19 visit to Tallahassee with GrayRobinson staff for "meet and greets" with various senators as well as Ken Lawson, Executive Director of DEO. Committee discussed the importance of organizing a coalition to rally support especially related to changing WIOA allocation formula; to provide more equity in funds distribution across the state. Ms. Nabors relayed GrayRobinson is also advocating at the federal level, utilizing their connections with federal legislators. Year-To-Date Progress Reviewed year-to-date revenue diversity progress per investment equating to overall 30% of goal met 	



	 Committee discussed conducting a workshop in 	
	Seminole County to increase impact.	
	Next Steps	
	Come back with information on targeting fund	
	raising investment strategies for this and next year.	
	Work on capital campaign.	
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6	Other Business	
	None offered.	
7	Adjournment	
	There being no other business, the meeting was	
	adjourned at 3:07 p.m.	

Respectfully submitted,

Kaz Kasal Executive Coordinator